

29/11/2022



Nautitech confirms its repositioning on the owners market, they testify!

Nautitech Catamarans has taken up several challenges, including the challenge of reinventing itself and refocusing on the owner market. The shipyard has built its entire Open range around this project, to offer this demanding target group high-performance, robust and comfortable boats to sail the oceans with confidence.

Feedback, a key resource

Close to its customers, Nautitech catamarans draws its strength from its exchanges with its community. As a reminder, the 44 Open was developed with the support of a panel of 12 owners. On the strength of this experience, the shipyard decided to repeat the experience, in a new format. What better prescribers than the owners themselves? Noises on the pontoons, and talks around a coffee, they exchange, discuss and debate.

Nautitech, therefore, offers its owners the opportunity to give their views and share their experiences via a dedicated page to their travel stories on the brand's website.

Thus, several of them have accepted to give their authentic testimony. Readers will discover how families and couples left everything behind to sail around the world on a 46, 44, or 40-ft catamaran and how the dream of going around the world became reality. The Nautitech owners also look back with emotion and passion on the key moments of their project and the highlights of their sailing.

This new feature is intended for all those who are thinking of embarking on the adventure of sailing across the waters. It also demonstrates that the Nautitech adventure goes far beyond the acquisition of a boat. A connection between the shipyard and its owners takes place from the very first contact. The choice of a Nautitech catamaran is not a matter of chance, but the result of a well-thought-out project and the obvious meeting between a sailor and her boat.

This page aims to evolve with the adventures of Nautitech owners and to be enriched to help current and future frequent sailors to build their project.

Nautitech travel stories

« We'll never find her! »

Stephen, Mediterranean, 44 Open

Stephen spent many years looking for a yacht that met his requirements. After a first unsuccessful experience, the new 44 appeared to be just right for him.

A man who was obsessed with the perfect boat would say, after buying and selling dozens of boats of all sizes and types, "You can never find her!" That one wouldn't have convinced Stephen, far from it. Stephen is a realist. He knows that the perfect sailboat does not exist. So he looked for the perfect boat. To his program, to his requirements, to his budget, and also to his refusal to wait. And he finally found it: he has just sailed a thousand miles aboard his Nautitech 44 and is still amazed.

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"If they had listened to the boat show and yacht club sailors, they would never have left"

Juliette & Hubert, world tour, 46 Open

Juliette and Hubert were neither unaware nor incompetent. They left La Rochelle in October 2020, heading for the great ocean. For more than ten years, they had been building their great loop brick by brick, she is a nurse on leave, and he is a wealth manager on sabbatical.

They tell their story from the saloon of Kumbaya. Their Nautitech has become a sort of reference in the community of candidates for the great catamaran departure.

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"Jewels so numerous that it would take ten lifetimes to explore them all "

Pascal & Madelon, Mediterranean, 40 Open

Pascal and Madelon intend to take advantage of their freedom to explore the Mediterranean aboard their 40 Open. From the acquisition of their catamaran to their conception of the trip, everything is well thought out.

Pascal seems to have fallen into a cauldron of salt water as a child.

His parents owned mythical monohulls on which he discovered the open sea: a Corsaire (5.50 m), a Samurai (7.40 m) and a Romanée (10.20 m). But before that, Pascal had discovered the wind aboard a tiny wooden Optimist.

When he took Madelon on the family Romanée, she was twenty years old and had never sailed. He managed not to disgust her. On the contrary.

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If you have any question, do not hesitate to contact us

Press contact
Amandine Vert
a.vert@nautitech.fr
+33 (0)6 58 73 28 84